

BTA is a Cisco Mentored Installation Network Training Partner who's been working with Cisco Secure Workload (CSW, formerly Tetration) for years.

We've built an array of Workshops, Customer Engagements, and Trainings that you can use to demonstrate value and close more business.

SERVICES

BTA has years of CSW experience, with a proven, repeatable process for success – before & after the sale.

- **CSW Mentored PoV:** Structured engagement that showcases key use cases on customer's network
- **CSW Engagement Workshop:** Deeper CSW technical discussions with seasoned experts (2d)
- **CSW Starter Packs:** Bring up CSW and provide segmentation value quickly, safely, and securely
- **CSW Deployment Service:** BTA's proven SIMPLE process to successfully deploy CSW into production
- **Ensure Networks for CSW:** Managed optimization service with regular deliverables and expert architectural support
- **CSW Run Books:** Operational guidance based on best practices, customized for each customer
- **CSW-ACI Policy Integration:** BTA's Policy Automation Engine (PAE) combines device intelligence and field-proven processes to enable quick & secure application segmentation, at multiple policy enforcement points

TRAININGS

BTA training includes hands-on practice on a live network, with top-rated instructors who also deploy CSW in the field.

- **CSW Implementation:** Customer-focused introduction to CSW & how to deploy it (2d)
- **CSW Operations:** Day 2 operations, Advanced ADM, Policy Troubleshooting, Monitoring (1 d)
- **Advanced CSW Essentials:** Advanced Integrations overview, ERSPAN, Alerting, DNS Namespace (1 d)
- **Advanced CSW Design:** Scope design, Best Practices, Hardening Cluster Access (1 d)
- **Advanced CSW Integrations:** Advanced integrations with ERSPAN, ISE, AnyConnect, Hypervisors, Controllers, Service Managers & Devices (1d)
- **Advanced CSW Automation:** API Deep-Dive, Custom Integrations (1 d)
- **CSW Modular Advanced Training:** Customized training program including any or all of the above topics. Mix & match modules for training that exactly matches your customers' needs